

Bob Korvas



Some History

JANUARY marks forty years in my profession. I could not have asked for a more rewarding career. I want to thank you all for placing your trust in myself and my agency!

Whether you are the ‘parents’, the ‘great grandkids’ or anywhere in between, I’m thankful to all of you for your trust, loyalty friendship and knowledge you have shared. Not to forget the support and referrals, as well. Every one of you has in some way, big or small, shaped my agency career. By meeting so many families and business owners, I’ve gained invaluable knowledge and perspective personally, as well as professionally by our meeting. Many of you started as a new client. Some grew to be friends, ‘almost’ family or more. Take Dr. John Kiriklakis, my doctor since 2013. His Dad Nick, proudly introduced him to me in 1981 at age 9.

Let me share one story from the start of my career.

I just became full time in the spring of 1980. I set an appointment for 6:30 pm in Niles. I rang the doorbell. Mrs. Hipolito answered. As I looked beyond the doorway, the dinner table was filled with family and a full ‘buffet’ of homemade Filipino dishes. I immediately apologized that this 24 year old must have gotten the appointment wrong. ‘No’ said Mrs. Hipolito, “come in, this is for you!”. Can you imagine, they set a table for me to join them? I was speechless. I was invited to every major ‘life’ event from communions to weddings until the day they moved to California 20 years later. Needless to say that was extremely unusual. From that day on I’ve been rewarded by this career 100s of times over. I am so fortunate.

I’m here for you as your trusted resource. Consider me more than just the ‘insurance man’. Ask me about estate matters, business operations, financial and legal issues, how to play baseball (my passion). Whatever the case may be, I will give you an answer, a solution, a person to see, a place to start, or questions you may not think to ask. I’m here for each and every friend or client. Every member of the Bob Korvas agency feels the same. Just ask.

In closing, I hope you appreciated the one brief story above. The truth is, I could write volumes more about all that I’ve been fortunate to share and learn through meeting so many of you over 40 years.

Best wishes and sincerest thanks to all of you.
BOB KORVAS, CLU, CHFC, CFP